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## Transcript: Is It Time To Change Your Payroll Provider?

**Eric Jones:** Hi everybody and welcome to this month's Insight Beyond Payroll. My name's Eric Jones and this is the dazzling...

**Chilah Weller:** Chilah Weller.

**Eric Jones:** And we are two of the owners of Workforce PayHub. This month we're going to talk about trust Chilah.

**Chilah Weller:** Trust. It is super important that you know who you are doing business with. For instance, Eric and I own a payroll company, if you didn't realize that with the intro. We are securing and responsible for your most vital data, names, social security numbers, address, your dependents' information. You can absolutely go to any other payroll company and probably get a similar service and a similar platform. But, do you know the owners of that business, and do you trust them to secure that data for you?

**Eric Jones:** And do you share similar values to make sure that they will treat you not as a customer, per se, but as a friend, as somebody that you actually care about and want to see succeed along with us? To this end, we've decided to become a little bit more vulnerable, and we're actually releasing a new website called [EricAndChilah.com](http://EricAndChilah.com), and a new podcast, if you will, called [the Eric and Chilah Show](#).

**Chilah Weller:** Yay. What we want to do is we want to, like Eric said, be a little bit more vulnerable and give you a further insight at who we are and all of the services and various businesses that we own and make sure that you know who you're working with.

**Eric Jones:** And if you have any questions, please don't hesitate to contact us at 517-759-4026, or you can email us at [info@workforcepayhub.com](mailto:info@workforcepayhub.com).

**Chilah Weller:** Have a great day.

**Eric Jones:** Thanks.

**Chilah Weller:** Why it is important that you know who you're doing business with.

**Eric Jones:** Who exactly are you?



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**Chilah Weller** Eric, you threw me off.

**Eric Jones:** It was a good lead up.

**Chilah Weller:** What should I say to that? No, that's stupid.

**Eric Jones:** It was a good lead up.

**Chilah Weller:** Don't do that. Okay. Start over.

**Eric Jones:** Hi everybody, and welcome to this month's Insight Beyond Payroll. My name's Eric Jones, and this is the dazzling...

**Chilah Weller:** Chilah Weller.

**Eric Jones:** That was too slow.

**Chilah Weller:** Okay.

**Eric Jones:** That's way too slow. What are you doing?

**Chilah Weller:** Do it again.

**Eric Jones:** Hi everybody, and welcome to this month's Insight Beyond Payroll. My name's Eric Jones, and this is the dazzling...

**Chilah Weller:** Chilah Weller. This is [inaudible 00:02:19].



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